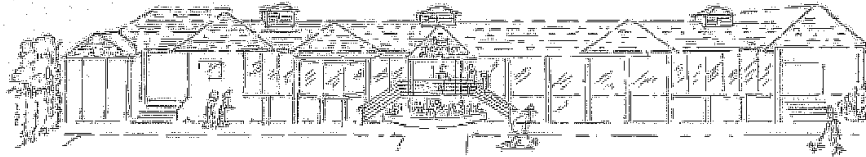


# *Raymond Terrace Bowling Club*

## *Co-op. Ltd.*



**President:** Mr C O'Brien

**General Manager:** Mrs. S. Conroy

ABN: 11 468 826 325

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5<sup>th</sup> July 2010

To whom it may concern

Having had the cellar control system installed for 15 months now we are more than happy to verify the effectiveness of the system and the cost savings we have made as a result of having the unit installed. Obviously one of our major concerns was the effect it would have on the quality of beer. It is pleasing to note that our beer quality was not only maintained but we received immediate feedback from our members that the Beer tasted cleaner and was refreshing to drink in addition to this we have not had one negative comment about the taste of the beer. This was important to us as our brewery representative had advised us this would not be the case, after 15 months our members and guests are still more than happy with the beer quality.

In addition to the above the system is saving us approximately 13 litres in beer wastage per week coupled with chemical and water costs associated with weekly beer line cleaning. The major saving to us however is in labor as we are now able to re-allocate approximately one and a half hours staff time per week into other areas of the business.

I would highly recommend this system to anyone who would like to save staff time and serve a cleaner more fresher tasting beer.

If you have any questions, please feel free to contact me on 4987 2404.

Kind Regards

Jason Stokes  
Operations Manager